



The Anthracite Chapter  
**NEWS**  
March-2023

**ASHRAE - Shaping Tomorrow's Built Environment Today**

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**President's Message**

Hello Again ASHRAE Members and Friends.

When we all gather at our next meeting it will officially be Spring, and we can look forward to the warmer temperatures, flowers blooming, trees blossoming, and for many of us, the return of lawn mowing.

With Spring also comes the time to nominate Officers for the 2023-2024 ASHRAE year. If you or anyone you know would like to get more involved in your Chapter's operation please contact me or one of the board members.

February's meeting was another success at Cooper's Seafood House. We were treated to a wonderful buffet and a very informative and entertaining presentation by our Distinguished Lecturer, Tim Wentz, on "The Ethics of Money: Bidding/Scope, Payment Requests and Change Orders". I'm sure all who attended found it as interesting as I did.

This month we will be at The Holiday Inn, East Mountain, Wilkes-Barre. Our speaker will be Mike Makofsky of Shannon Global and he will be presenting on "Reusable Insulation Blankets: Optimizing Energy Efficiency, Safety and Sustainability".

As last month, you should have received an Outlook invitation for the meeting and hopefully already accepted. If you haven't received the invite, or haven't responded yet, please notify me no later than Friday, the 17th, by 2:00 PM so we can provide the venue with a head count.

On a personal note, I will not be present at our April meeting due to having knee replacement surgery April 17th. I have asked Jim Pensyl, our President Elect, to preside over the meeting for me.

Don't forget, you can pre-register on-line and skip the line at:  
<https://anthraciteashrae.weebly.com/meetings.html>

See you there!

Ron Sibulsky  
ASHRAE Anthracite Chapter President  
2022-2023

Chapter Website: <https://anthraciteashrae.weebly.com>

# ASHRAE ANTHRACITE CHAPTER MEETING

## Tuesday, March 21, 2023

### Reusable Insulation Blankets: Optimizing Energy Efficiency, Safety & Sustainability

Pre-register on our website at: <https://anthraciteashrae.weebly.com/meetings.html>

Mike's discussion will outline how you can ensure the highest levels of efficiency, safety, and sustainability using Thermal Blankets as a long-term, reliable asset in your steam systems:

- Materials of Construction/Design Standards/Fastening Options for easy reinstallation
- Fiberglass Needled Mat Material Thickness impact on energy savings
- Importance of ISO & ASTM Test Standards for Safety and Optimal Thermal Performance
- Blankets role in Total Cost of Ownership
- The Three "R's" of Blanket Insulation – Removability, Reusability and Reliability
- How to take advantage of Utilities' Rebate/Incentives programs
- Using a Cash Flow Analysis to plan for CAPEX Projects
- Critical Elements of a well-crafted Energy Survey for Optimal Therms savings measurement and reporting
- How Measurement & Verification ( M & V) Services gets C-Suite endorsements

### Presented By: Mike Makofsky

Mike Makofsky is the NorthEast Regional Manager for Shannon Global Energy Solutions. His experience with SGES dates to its March 1988 founding date as a Manufacturer's Rep in the NorthEast region through February of 2016. After 30 years in the rep business, Mike was offered to manage the NorthEast region for Shannon in March 2016. Always believing that "An educated consumer is our best customer" has allowed those he's trained and consulted with to develop a high level of trust of his recommendations based on gathering facts, understanding problems and aligning with practical and effective, long-term solutions.

Mike has served as President, VP, Treasurer and Membership Chair for the Association of Energy Engineers Delaware Valley Chapter as well as serving on Boards for IFMA & BOMA – Philadelphia Chapters, where he also volunteered at "Your Brother's Keeper" and other charitable causes for homeless and children's services. He's been a long-term Business Partner with several professional groups including APPA, ASHE, HESGNY & is OSHA10, Confined Space and Ladder Safety certified.

Mike has a B.A. Applied Music/Marketing from Montclair State University, is happily married for 43 years, has 3 wonderful daughters and 3 grandchildren. Based on his professional training experiences, Mike also offers Public Speaking assistance to individuals and small groups and is a Chorister with the Greater South Jersey Chorus having performed with the Philadelphia Orchestra and at Carnegie Hall.

**A Certificate of Attendance will be emailed to attendees**

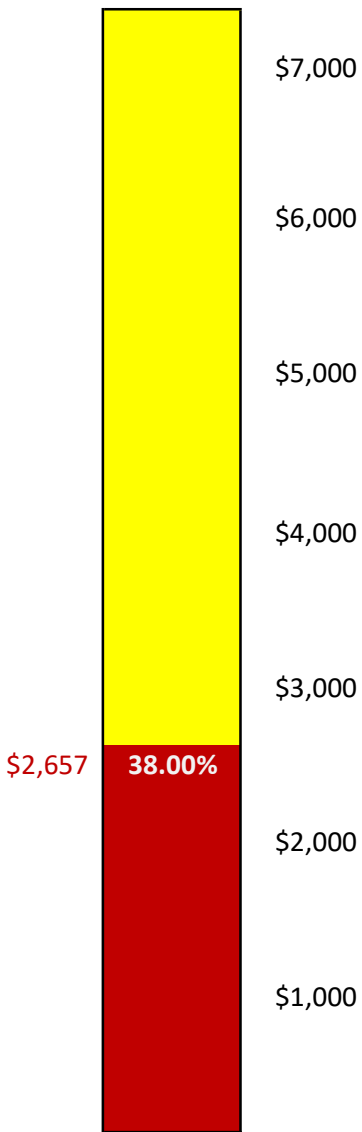
<b>Location:</b>	<b>Holiday Inn, East Mountain</b> 600 Wildflower Drive, Wilkes-Barre, PA 570-822-1011
<b>Schedule:</b>	5:00 - 5:45 PM Business Meeting (All are Welcome) 5:30 - 6:30 PM Social Hour 6:00 - 6:30 PM Dinner/Program Registration ( <b>skip the line and pre-register</b> ) 6:30 - 7:15 PM Dinner (Buffet) 7:15 - 8:30 PM Announcements and Presentation
<b>Cost:</b>	<b>\$35.00</b> cash or check / <b>\$37.00</b> credit card / <b>FREE</b> for Students

**Only If You Are Planning To Attend Please Respond By 2:00 PM on Friday, March 17, 2023**  
to Ron Sibulsky at 610-223-6528 or via email at [c134@ashrae.net](mailto:c134@ashrae.net)

## NEWS and Notes

### Research Promotion

An Article by our RP Chair, Amanda Hall



We need to reach 60% of our goal,  
\$4,200, by the end of March.

If you haven't donated to our RP  
Campaign yet please do so and help  
your Chapter and ASHRAE Research.

You can support ASHRAE Research online, by phone, or at our Chapter Meetings!

Thank You,

*Amanda L. Hall*

<https://xp20.ashrae.org/secure/researchpromotion/rp.html>

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I hope all who have sponsored our Chapters newsletter last year will continue with your support. Newsletter sponsorship is still \$50 for the year, and your check can be sent to Michael Mecchi, Treasurer, or given to any of our Officers at the next meeting.

If anyone else would like to sponsor the newsletter, or know of someone who might, please contact myself, or any of the Officers.

*The display of business cards in the NEWS recognizes the financial support of the Chapter by the individual or business and does not constitute an endorsement or recommendation by ASHRAE or the Anthracite Chapter.*

<b>Anthracite Chapter Past Presidents</b>			
2021-22 Michael Mecchi	2010-11 Tom Swartwood	1999-00 John Durdan	1988-89 Bud Reilly
2020-21 Michael Mecchi	2009-10 Brian Flynn	1998-99 Matthew Martin	1987-88 Ray Suhocki
2019-20 Marjorie Gelso	2008-09 Eric Zanolini	1997-98 Dean Butler	1986-87 Jerry Peznowski
2018-19 Eric Turner	2007-08 Walt Janus	1996-97 Charlie Smith	1985-86 Lee Garing
2017-18 Eric Turner	2006-07 John Havenstrite	1995-96 Chuck Swinderman	1984-85 Spence Martin
2016-17 Alyssa Procida	2005-06 Manish Patel	1994-95 John Walker	1983-84 Donald Brandt
2015-16 Rich Karns	2004-05 A.J. Lello	1993-94 Dennis McGraw	1982-83 Rich Santee
2014-15 Matt Archey	2003-04 Dennis Gochoel	1992-93 Scott Harford	1981-82 Bob Mugford
2013-14 Matt Archey	2002-03 Phil Latinski	1991-92 Dan Mello	1980-81 Kerry Freeman
2012-13 Tracey Jumper	2001-02 Mike Moran	1990-91 Mark Hagen	
2011-12 A.J. Speicher	2000-01 Dennis Gochoel	1989-90 Paul Dreater	

<b>ANTHRACITE CHAPTER MEETING &amp; EVENTS 2022-23</b>			
<b>Date</b>	<b>Theme</b>	<b>Program</b>	<b>Speaker</b>
Sept. 20	Membership/ Bring A Buddy	Flow and BTU Metering	Dennis DeMizio
Oct. 18		Update on Codes related to Kitchen Hood Design	Eric Buckman
Nov. 15	Research Promotion Donor Recognition	Pool Dehumidification	Bill Chase
December		No Meeting	
Jan. 17	Research Promotion	Strategic Electrification, Decarbonization and the Role of Heat Pumps	Phil Latinski Melissa Provenzano
Feb. 4 - Feb. 8	Winter Conference AHR Expo	2023 ASHRAE Winter Conference & AHR Expo, Atlanta, GA	
Feb. 21	Engineer's Week Joint Mtg w/PSPE	The Ethics of Money: Bidding, Payment Applications and Change Orders	Tim Wentz*
Mar. 21	Nominating Night Joint Mtg w/SMACNA	Reusable Insulation Blankets: Optimizing Energy Efficiency, Safety & Sustainability	Mike Makofsky
Apr. 18	Students/Membership Promotion	TBD	TBD
May. 23	ASHRAE Webcast Past Presidents	TBD	TBD
20-Jun	Fun & Fellowship	Mark A. Hagan, PE Memorial Golf Outing	N/A
	Fun & R.P.		
Aug. 20-22	CRC	2023 Region III CRC, Baltimore, MD	

\* ASHRAE Distinguished Lecturer

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### ***The Anthracite Chapter NEWS***

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